



Bellbrook Music Boosters

08August2022

6:15 pm

BHS Library

Executive Member Meeting Agenda

Call to Order: 6:16pm

1st: Rachele Alban

2nd: Brett Woeste

Attendance: Appendix A

Welcome:

Approval of the Executive Meeting Minutes, 11July2022

1st: Rachele Alban

2nd: Laura Harr

APPROVED

Old Business:

- **Status of requesting Guard Director presence at BMB Executive Board Meetings from November to March each year**
 - Barb Siler to reach out. Saving it for next meeting.
- **Procedure for proposing fundraising/future planning**
 - Jon Salveraj - held for September meeting
- **Fundraising**
 - **Is there an annual target for fundraising and a way to track toward the goal?**
 - See minutes from budget meeting.
- **Golf Scramble & Raffle Update**
 - Up to 13 teams registered, 52 golfers, with plenty of space left.
 - Only sold 2 happy hour only ticket sales. If anyone wants to go and support that portion, we will also pull raffle tickets at that event.
 - Hole Sponsors - sold 12 out of 18 holes, verbal commitment on #13.
 - Range and Green Sponsorships \$500 - Class of 1972 is also collecting funds and will give more toward the band which is more than the \$500 fee. Andy to work to add a Thank You into the announcement of the band for the homecoming game and \$20 toward a banner at Homecoming to thank them.

- o Cart Sponsorships - we have sold 9, we will make a push for those as we get closer.
- o Key Bank is going to sponsor the lunch for the golf scramble which is \$1500.
- o Projected profit not doing anything else is \$5,214.
- o Need a photograph at the event to capture the event so we have photos for the next event.
- o Selling tickets at football games prior to - Approved by Charlie O'Dell
- o Raffle Tickets will go on sale the last week of August or so. Trying to find a way to sell on website.
 - Ohio State VIP experience, ohio state cup, stadium blanket to go in that basket
 - 6 pack fo Cooper's Hawk Wine
 - Night at the Holiday Inn
 - UD Swag Basket
 - Living Moss Wall Art Piece
 - Bellbrook B Wood Pallet
 - Dayton Dragon's Basket
 - Security Company Basket
 - Golf Rounds
 - Top Golf
- **Past Donation Business**
 - o Brett Woeste working on pricing to get banners made and the truck. Looking at pricing options between individual signs or one big one. Brett would like to put Drug Mart on the truck because they have donated a lot of water over the last 2 years.
 - o Discussed thank you cards or photos to send to businesses that have donated to us.
- **Merchandise/Yard Sign Fundraiser with Embellished Threadz**
 - o Site will be live tomorrow.
 - o Boosters get 20% of pre-tax sales.
 - o Show shirts are loaded on there now.
- **Using Scrip Credits for the Disney Trip**
 - o Karen Beidelschies updated that the form went out for band camp to get numbers.
 - o Phoebe Dickman received some numbers and she was going to double check, then we are ready to roll.
 - o Andy Soloman to send out Remind for last chance reminder for Scrip Credits.

New Business

- **Officer's Report**
 - o Nothing to report.

- **Treasurer's Report**
 - Appendix B
 - To date running at a deficit, projected to pull a positive by the end of the year.
 - Budget review meeting with board last week to discuss fundraisers and what to focus on to focus on coming out positive.
 - According to our by laws/P&P, we are supposed to vote on the budget and then send it to the School Board to vote on. Todd Whalen to contact Kevin Leming. Todd states that Boosters run separate from the school, likely to just be a heads up to the school to make sure that there aren't any conflicts of interest with the school or checking to make sure that things don't seem to be a little risky. Todd checking to see if it is to be official or just to have another set of eyes on it.
 - Brett wanted to see about using water sales money from Pit Dads and using profit toward scholarships.
 - Laura stated she could make a donation box for scholarships when she is selling raffle tickets.
 - Andy Soloman said that there was a scholarship to help students for scholarships that were need-based. Students had to fill out form and were asked to do various things to qualify for the need-based scholarships.
 - Opportunity with the Alumni base to help kids for need-based scholarships.
 - 1-3 students per year that are need-based, usually just need partial support.
 - Karen Move to Approve Budget:
 - 1st: Rachele Alban
 - 2nd: Larua Harr
 - Approved, no contest.

- **Board of Trustees' Report**
 - Nothing to report.

- **Director's Report**
 - Held for General. Appendix C
 - 12 bands have registered for the Fall Invitational
 - Stadium starting that day at 4:30pm - gate will open at 6pm, first band at 6:30
 - Tag Day #2 Date:
 - No update on MEPA date for Winter Invitational, requested for 2/4 or 2/18

- **Administrator's Report**
 - Todd Whalen reiterating the BIB volunteer. Asking that we explain it in the General Meeting for volunteering.
 - Sent email to Kevin regarding budget for School Board approval - will update as he finds out.

- Will always be at Executive session, will have to leave General due to coaching obligations.
- **Representative at BMS Open House in band room to hand out flier**
 - Band Open House - rep & flier
 - BMS Open House - flier
- **Need Fall Invitational Chair**
 - Leisa Ling is willing to be a co-chair.
 - Brett Woeste is willing to be a co-chair.
- **Need Poinsettia Sale Chair**
 - Ron Campbell is willing to chair.

Open Forum

Adjourn: 7:09pm

1st: Brett Woeste

2nd: Laura Harr

Appendix A

Attendance

Phoebe Dickman

Todd Whalen

Brett Woeste

Laura Harr

Michaela Kronenberger

Andy Soloman

Karen Beidelschies

Leisa Ling

Amy Rodenroth

Rachele Alban

Absent: Jon Salveraj, Ron Campbell, Barb Siler

Appendix B



Treasurer Report: July 30, 2022

BOOSTER FUNDS OVERVIEW:

Actual (through July 30th)

Fiscal YTD Revenue:	\$ 47,504.30
Fiscal YTD Expenses:	<u>49,233.70</u>
Fiscal YTD Surplus/(Deficit):	\$ (1,729.40)

Projected through EOY:

Revenue:	\$ 110,489.57
Expenses:	<u>108,565.47</u>
Surplus/(Deficit):	\$ 2,124.10

- Projected revenue includes \$8,400 in revenue from tag day and \$1,100 from car wash

BALANCES*

Assets:		Liabilities:	
Checking	\$42,001.84	Uniform Replacement	\$3,106.59
Savings	65,143.80	Credit card balance	1,027.43
		Other Passthrough – NYC, Guard Uniform, etc.	109.18
Total Assets	\$107,145.66	Total Liabilities	\$4,243.20

*Please note the balances section is under construction. Need to investigate for completeness. For example, the student account balances are not listed.

Monies Received from Donations/Fundraisers (since Jul 4)

#	Source	Amount
1	Golf Scramble	\$2,770.00
2	Show shirt payments/sponsorships	516.42

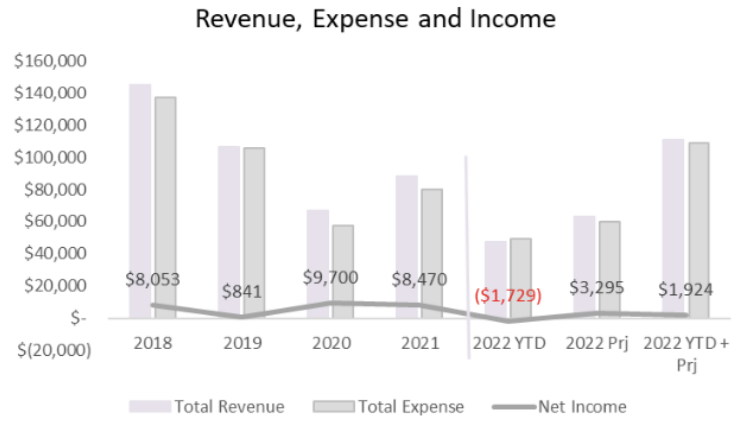
*Money for band camp donations and show shirt payments are still being processed.

TREASURER ACTIVITIES/NOTES/TO-DO's

#	Status	Description
1	■	Venmo setup - complete
3	■	Booster budget review and approval
4	■	New depositor onboarding



GRAPHS





Treasurer Report: July 30, 2022

Income and Expense Summary:

Items Not Netted:	2018	2019	2020	2021	2022 YTD	2022 Prj	2022 YTD + Prj
Income:							
Donations	\$10,780	\$7,759	\$15,591	\$19,031	\$2,351	\$1,194	\$3,545
Misc Income	5,437	3,558	5,475	85	16,233	(995)	15,238
Expense:							
Marching Band	(\$26,923)	(\$21,828)	(\$12,978)	(\$18,085)	(\$5,412)	(\$23,597)	(\$29,010)
Winter Guard	(37,900)	(18,470)	(8,399)	(19,108)	(24,486)	0	(24,486)
IFE	(26,565)	(15,112)	(11,415)	(10,294)	(11,673)	0	(11,673)
Student Credits	(6,997)	(5,095)	(3,526)	(3,349)	(1,525)	(3,551)	(4,716)
General & Admin	(828)	(2,817)	(1,725)	(2,949)	(1,381)	(1,943)	(3,324)
Social/Hospitality	(1,269)	(1,215)	(414)	(298)	0	(1,111)	(1,111)
Music Programs	(520)	(650)	(727)	0	0	(616)	(616)
Food Committee	(11)	179	0	(1,005)	(347)	(1,840)	(2,186)
Miscellaneous Fundraising Expenses	0	0	(300)	0	(175)	0	(175)
Items with Income and Expense Netted:							
Golf Outing	\$0	\$0	\$0	\$0	\$7,720	\$5,230	\$12,950
Fall Invitational	6,965	11,268	0	2,022	0	8,971	8,971
Scrip	12,744	3,475	6,783	9,587	0	8,147	8,147
Tag Day	5,611	9,357	2,483	9,487	0	8,134	8,134
Dine In	2,230	2,587	3,053	3,625	1,953	921	2,874
Spring Flowers	3,974	5,501	(3,822)	7,552	5,632	0	5,632
Winter Invitational	7,483	10,806	8,123	3,068	4,351	0	4,351
Poinsettias	1,594	1,432	3,148	3,738	0	2,478	2,478
Raffle	0	296	0	1,050	2,303	0	2,303
Fees	2,144	958	0	1,285	1,471	0	1,471
Car Wash	1,178	1,060	4,600	0	0	1,119	1,119
Amazon Smile	226	382	652	851	455	455	910
Corn Fritters	808	453	0	0	801	(157)	644
Sprit Wear	466	0	223	679	0	456	456
Historic (Informational)							
Dayton Dragons	\$2,315	\$0	\$0	\$0	\$0	\$0	\$0
Euclre Party	2,152	(200)	(253)	441	0	0	0
Souvenirs	(494)	(7)	0	420	0	0	0
UD Concessions	4,502	3,974	808	0	0	0	0
Yankee Candle	1,463	1,316	0	637	0	0	0
Calendars (deleted)	250	0	0	0	0	0	0
Yard Signs	60	0	0	0	0	0	0
Food Truck Rally (deleted)	528	0	0	0	0	0	0
Ford Drive Event	1,860	2,085	0	0	0	0	0
Peeler Cards	0	1,853	0	0	0	0	0
Winter program Fees (Deleted)	36,697	0	0	0	0	0	0
Expenses (historic)	(1,907)	(2,062)	2,318	0	0	0	0
Net Income	\$8,053	\$841	\$9,700	\$8,470	(\$1,729)	\$3,295	\$1,924

Appendix C

DIRECTOR'S REPORT

Monday, August 8

- Upcoming events:
 - Saturday, July 23: Band Camp Performance, 2pm @ Stadium
 - Wednesday, August 10: Tag Day (all students, 6pm-8pm; drivers needed!)
 - Next Tag Day TBA
 - Monday, August 15: Performance for Staff 1st Day of School (woodwinds/brass/percussion, morning @ Bellbrook MS)
- Show shirts
 - \$6 payment is overdue - please turn in ASAP!
 - Family shirt orders will be available soon!
- Marching Band Updates:
 - Thanks to everyone who helped make Band Camp 2022 a success!
 - Staff 1st Day Performance on Monday August 15:
 - Who: Woodwinds/Brass/Percussion (no guard at this event)
 - 7:25am Report to Middle School Band Room WITH INSTRUMENT
 - 7:30am Warm up
 - 7:55am Move to Stage
 - 8:00am Play Alma Mater, and Fight Song for teachers
 - 8:15am Move back to band room
 - 8:20am Dismissed
 - Rehearsal change:
 - ALL sections will rehearse on Monday 8/15 from 6pm-8pm instead of Tuesday 8/16. This is due to HS Open House on Tuesday.
 - Guard calendar updates (see message from Melissa Richardson)
 - Added Wednesday 8/17 6pm-8pm
 - Added Wednesday 8/24 6pm-8pm
 - Added Saturday 8/27 9am-11:30am, 1pm-4:30pm
 - Football game against Tipp City - new location will be at Butler (stadium construction at Tipp)
- Reminder to complete background checks if you have not already!
- Fall Invitational Saturday 9/17 - **12 total groups** registered as of 8/8/2022
 - **Class AA**
 - **Madison Marching Band**
 - Newton Marching Band
 - **Waynesville High School**
 - **Class AAA**
 - Bellbrook High School

- Brookville High School Marching Band
- Carroll High School Marching Band
- **Class AAAA**
- Kings High School
- Lebanon High School
- Northmont HS Marching Band
- Springboro High School Marching Band
- Vandalia-Butler Marching Band
- **Westerville North High School Warrior Marching Band**
- -Families should look for the year's worth of concerts to be sent home (via email, google classroom, and in hard copy form) during the first week of school.
- Concert attire, with the help of Bellbrook Optimists, is being ordered this month so we will hopefully have it ready to wear at Christmas!
- The schedule for workers for Lions Club Festival will be sent out this week. All marching eagles will have a scheduled time to work with their section at the festival on Saturday, as we have a game Friday night.